



**JOHN BROOKS  
COMPANY LIMITED**



John Brooks Company has been around for over 80 years solving fluid handling challenges in a variety of industries across Canada. We are a leading distributor of fluid-handling products and the supplier of choice for engineered products, and innovative systems designs consisting of pump, filtration, spray and valve products.

We create solutions for the people who keep our world flowing.

## Career Opportunities @ John Brooks Company

Join our Team



VISIT US ONLINE AT  
[johnbrooks.ca](http://johnbrooks.ca)

# About Us



## John Brooks Company

“ Life is made of challenges and I believe this is what gets me up in the morning to go to work. I’ve been with John Brooks Company for the past 10 years and I’ve learned and applied something new everyday. The open communications within management and all other employees makes this a great organization to thrive and grow. ”

Alexandre Croteau  
Technical Sales Representative - Pumps

“ John Brooks Company is a fast-paced environment with lots of opportunity to grow. The people on our team are among the best in the industry, and we have a great culture of teamwork and support. As a company, we always remember where we’ve been, but are constantly looking towards the future. ”

Greg Griffin  
General Manager - Spray & Filtration

### About John Brooks Company

For over 80 years, John Brooks Company Limited has been solving fluid handling challenges by providing cutting-edge solutions to customers across Canada. We are well-diversified and not-dependent on any particular market, product, or region. We are grateful for relationships with many of our customers and suppliers that span decades; we believe this is a testament to how we conduct business. We continue to re-engineer ourselves to better address present needs and for the future, as we help our customers navigate various challenges. Since 1938, John Brooks Company has fostered an inclusive culture that promotes respect amongst all stakeholders - suppliers, customers, or our employees alike. We have worked hard to build & nurture an entrepreneurial environment where decision making, creative thought, and initiative are encouraged and rewarded; this is a place where your ideas matter. We are looking for high-caliber and ambitious individuals who want to be affiliated with a trustworthy company.

#### Facts:

- We love to promote from within – so our employees stay around for a long time!
- We’re continuing to grow – we’ve doubled in size over the last 6 years and now have over 200 employees from coast to coast
- In 2021, 80% of our Outside Technical Sales Reps surpassed their forecast
- The Pump Division has had record sales in the past 5 years; offers the broadest pump product line-up of anyone in Canada, and we sell the #1 products in the market

# Sales Opportunities

## Some of our Open Positions

John Brooks is constantly looking for high-caliber, ambitious individuals. We provide a participatory and challenging work environment, dynamic training and development, and reward performance through opportunity and competitive salaries. We have sales positions across the different product divisions of John Brooks including Filtration, Pump, Spray and Valve. Here are some of our sales opportunities:

### Technical Sales Representative - Outside

Our Outside Technical Sales Representatives are responsible for providing field technical sales support to customers of John Brooks Company in various markets and industries; generating and closing sales opportunities that are required to maintain and grow our business. Our Sales Reps truly act as product, application and industry subject matter experts, and ultimately total solution providers to our customers.

### Technical Sales Representative - Inside

Our Inside Technical Sales Representatives possess technical knowledge and provide support to our outside sales team. They deliver superior customer service and knowledge on product availability and selection, application, benefits, and pricing structures. Our Inside Sales Reps are also responsible for quotation preparation, execution of large bid submissions and project management.

### Inside Sales Supervisors

Our Outside Technical Sales Representatives are responsible for providing field technical sales support to customers of John Brooks Company in various markets and industries; generating and closing sales opportunities that are required to maintain and grow our business. Our Sales Reps truly act as product, application and industry subject matter experts, and ultimately total solution providers to our customers.

### Customer Service Representative

Our Customer Service Representatives' ultimate strategic goal is to ensure total customer satisfaction while meeting or exceeding branch sales and several targets. They are accountable for the pricing, quoting, and order entry functions for John Brooks products, associated with the day to day customer inquiries.

#### How to Apply

Use the QR Code and visit our Careers Page to apply directly to one of our openings.

<https://www.johnbrooks.ca/careers/>



# Benefit Highlights

## Benefit Highlights & Perks

### Benefit Highlights

- Company Group RRSP Match (100% of employee contributions)
- Summer Hours (shorter work-week!)
- 3 weeks' vacation at hire
- 1 Floater Day (after 1 year of employment)
- 75% of Health & Dental Benefit Premiums Sponsored by Company
- Annual Wellness Subsidy
- Educational Assistance Program/Professional Membership Coverage

and lots more...

### + Our Outside Technical Sales Representatives also receive

- Car Allowance
- Impact Selling Training



### Company Perks Include

- Summer days- enjoy a shorter work week and get some fun in the sun
- Hybrid/Flexible Work Arrangement
- Mentorship programs
- Corporate/cross-functional collaboration on company Objectives & Key Results – everyone truly works as a team
- Food/Ice Cream Truck Visits to the Office
- Employee Achievement Awards
- NHL Playoff Pool- let's win some money!
- Raffles/Draws- Maple Leafs or Raptors tickets
- Fun Contests with give-aways
- John Brooks Digital Cookbook- monthly recipe sharing